



**Consolidated Financial Results
Briefing Materials
for 3rd Quarter of
Fiscal Year Ending March 31, 2014**

**IRISO ELECTRONICSCO., LTD.
Stock Code: 6908
(February 19, 2014)**

1. Consolidated Results for 3Q Fiscal Year Ending Mar 2014 (YoY Change) ch31,



Unit: Millionsofyen

	3Q Year Ended March 31, 2013	3Q Year Ending March 31, 2014	YoY change
Netsales	18,282	24,215	5,933 32.5%
Operating income	2,175	4,054	1,879 86.4%
Ordinary income	2,344	4,820	2,476 105.6%
Net income	1,504	3,354	1,850 123.0%
EPS	131.42yen	293.09yen	
Average exchange rate during the period	USD 80.43yen EURO 103.24yen	99.23yen 132.13yen	18.80yen 28.89yen



2. Breakdown of Net Sales (by Market)



Unit: Million of yen

		3Q Year Ending March 31, 2014	YoY change	Sales ratio	Factors for increase/decrease
Automotive (Automobile)		19,539	37.4%	80.7%	<ul style="list-style-type: none"> Internal/external ratio (Automobile): Domestic 20.8% (YoY Change in sales 5.0%) Overseas 79.2% (YoY Change in sales 49.5%) Strong results primarily in U.S.A., Europe, China, and South Korea
Category	AVN (Car audio, visual, navigation systems, etc.)	12,121	34.4%	50.1%	
	Electronics (Other electric components)	7,417	42.4%	30.6%	
Consumer (Digital cameras, cellular telephones, televisions, OA, game equipment, etc.)		4,004	11.0%	16.5%	<ul style="list-style-type: none"> In addition to the prosperous printer business, sales in the game equipment covered the slump in digital cameras and cellular telephones
Industrial (Industrial equipment, etc.)		672	49.0%	2.8%	<ul style="list-style-type: none"> Expansion in mounting for industrial equipment and LED light
Total		24,215	32.5%	100.0%	<ul style="list-style-type: none"> Record high sales

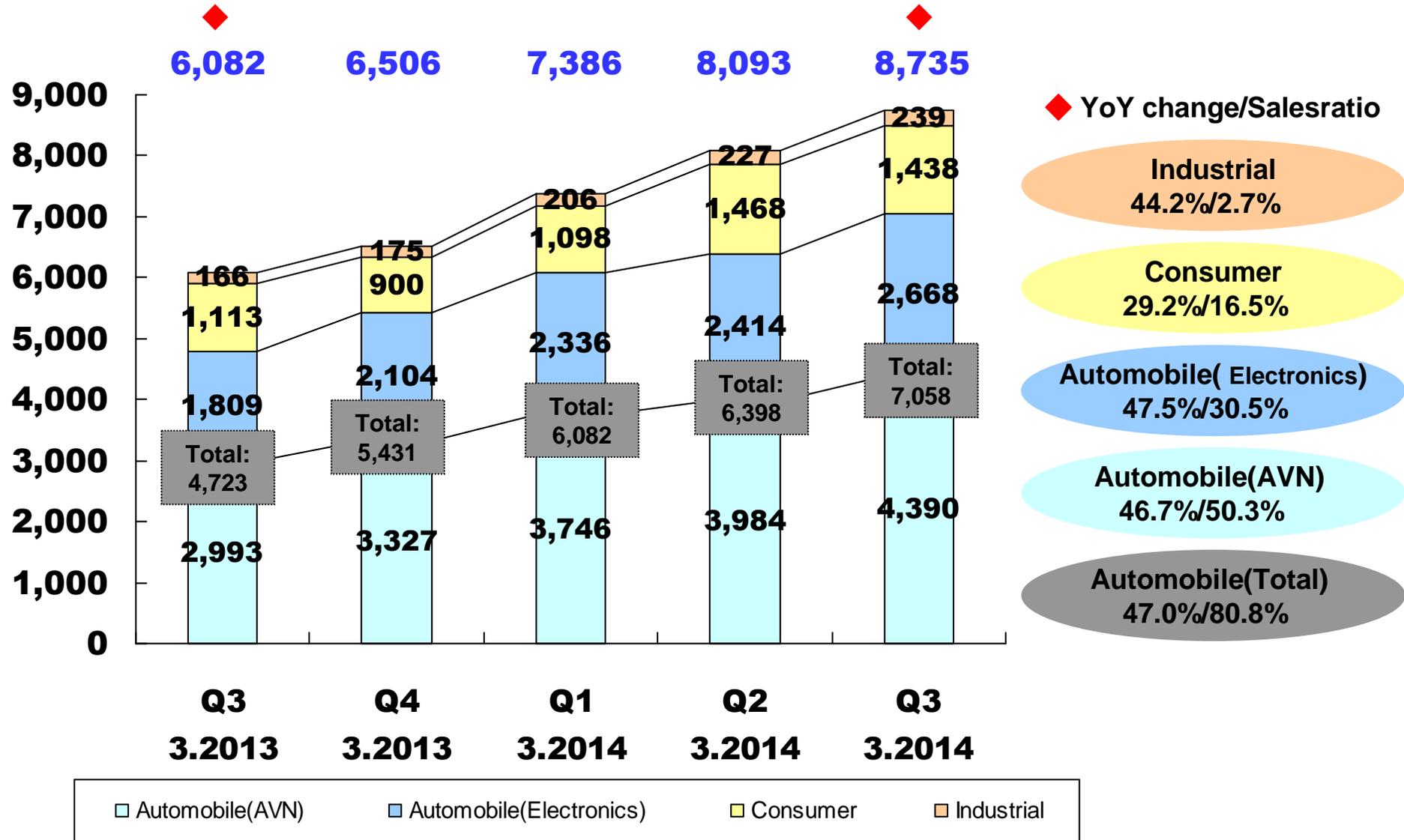
Note: AVN is an abbreviation of Audio Visual Navigator, and refers to general car audio equipment, navigation systems, etc.



3.NetSalesbyMarket(QuarterlyTrends)



Unit:Millionsofyen

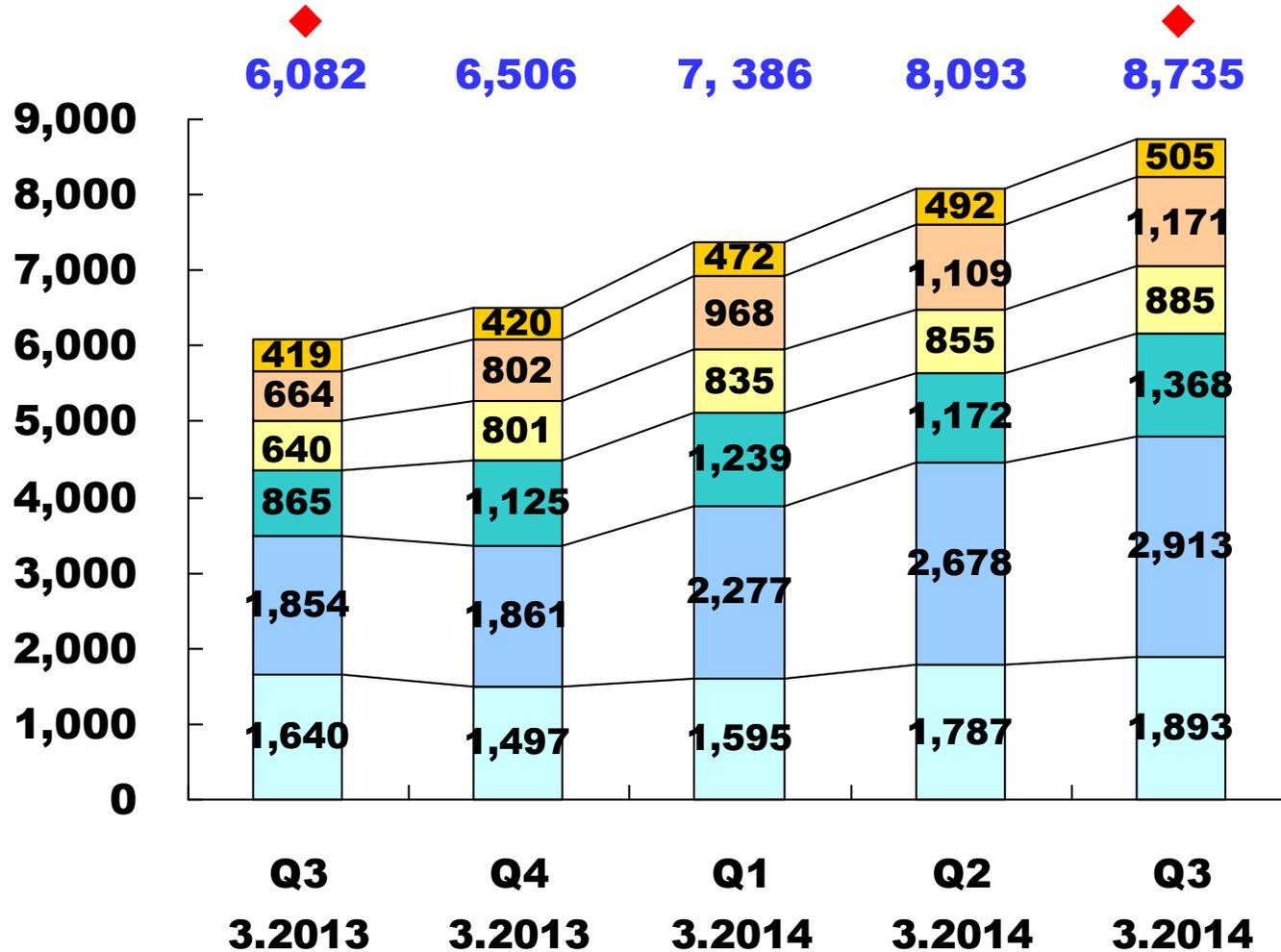




4.NetSalesbyArea(QuarterlyTrends)



Unit:Millionsofyen



◆ YoY change/Salesratio

- Thailand 20.5%/5.8%
- U.S.A. 76.4%/13.4%
- Singapore 38.2%/10.1%
- Europe 58.2%/15.7%
- China, Taiwan & South Korea 57.1%/33.3%
- Japan 15.5%/21.7%

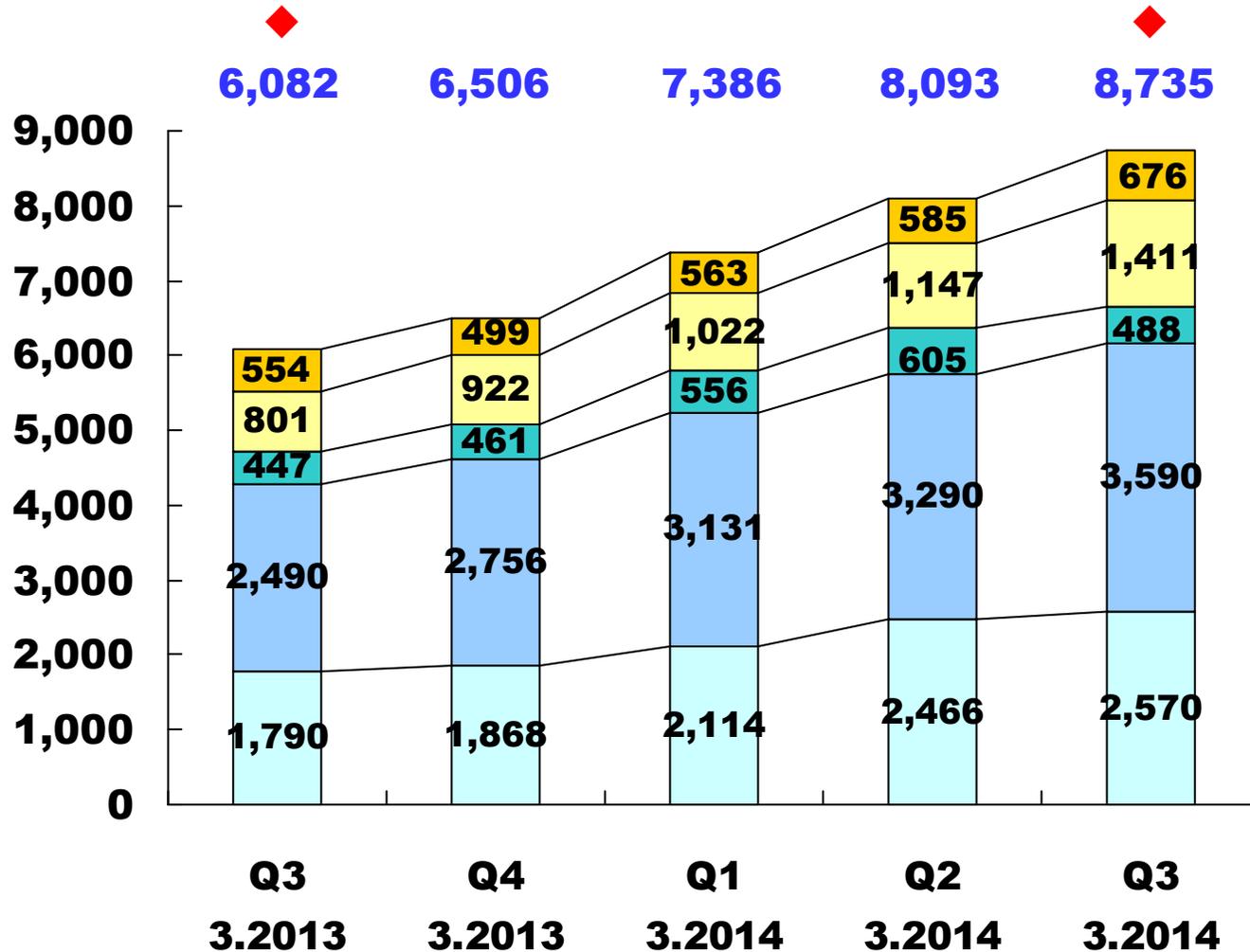




5.NetSalesbyProduct (QuarterlyTrends)



Unit:Millionsofyen



◆ YoY change/Salesratio

Other*
22.1%/7.7%

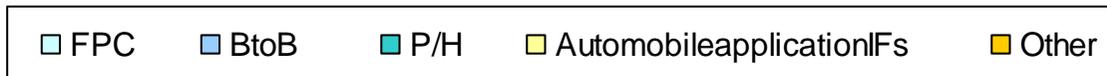
AutomobileapplicationIFs
76.1%/16.2%

P/H
9.2%/5.6%

BtoB
44.2%/41.1%

FPC
43.6%/29.4%

*IncludingCompression



6. Consolidated Statements of Income (Cumulative) (YoY Change)



Unit: Million of yen

	3Q Year Ended March 31, 2013		3Q Year Ending March 31, 2014		YoY change	
Netsales	18,282	100.0%	24,215	100.0%	5,933	32.5%
Cost of sales	12,397	67.8%	15,725	64.9%	3,328	26.8%
Gross profit	5,884	32.2%	8,490	35.1%	2,605	44.3%
SG&A	3,709	20.3%	4,435	18.3%	726	19.6%
Operating income	2,175	11.9%	4,054	16.7%	1,879	86.4%
Non-operating income	266	1.5%	814	3.4%	548	206.0%
Non-operating expenses	96	0.5%	48	(0.2)%	(48)	(50.0)%
Ordinary income	2,344	12.8%	4,820	19.9%	2,476	105.6%
Extraordinary income(loss)	(225)	(1.2)%	(286)	(1.2)%	(61)	-
Pretax income	2,120	11.6%	4,534	18.7%	2,414	113.9%
Net income	1,504	8.2%	3,354	13.9%	1,850	123.0%
EPS	131.42		293.09			
Exchange rate (USD/EURO)	80.43 Yen / 103.24 Yen		99.23 Yen / 132.13 Yen		18.80 Yen / 28.89 Yen	

7. Consolidated Balance Sheets

(compared to the end of the previous year)



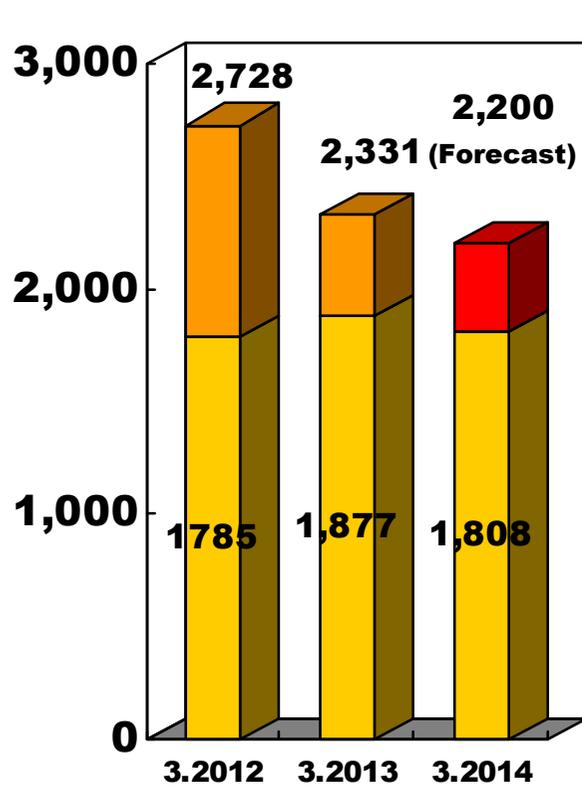
Unit: Millionsofyen

	Asof March31,2013		Asof December31,2013		Comparedto theendofthe previousyear	Factorsfor increase/decrease
Currentassets	18,119	55.2%	21,723	58.2%	3,604	Cashanddeposits698 Notesandaccounts receivable-trade1,987
Noncurrent assets	14,690	44.8%	15,630	41.8%	940	Property,plantand equipment1,096 Intangibleassets(171)
Totalassets	32,810	100.0%	37,353	100.0%	4,543	
Currentliabilities	7,187	21.9%	6,808	18.2%	(379)	Notesandaccounts payable-trade755 Short-termloanspayable (1,685) Incometaxespayable120
Noncurrent liabilities	1,074	3.3%	1,088	2.9%	14	Long-termloanspayable(43) Provisionforretirement benefits49
Totalliabilities	8,261	25.2%	7,896	21.1%	(365)	
Shareholders' equity	24,398	74.4%	27,522	73.7%	3,124	Retainedearnings3,123
Valuation/translation difference	140	0.4%	1,935	5.2%	1,795	Foreigncurrency translationadjustment 1,773
Minorityinterests	8	0.0%	-	0.0%	(8)	
Totalnetassets	24,548	74.8%	29,457	78.9%	4,909	Netassetspershare 2,573.64yen (previousperiod2,143.97yen)
Totalliabilitiesand netassets	32,810	100.0%	37,353	100.0%	4,543	

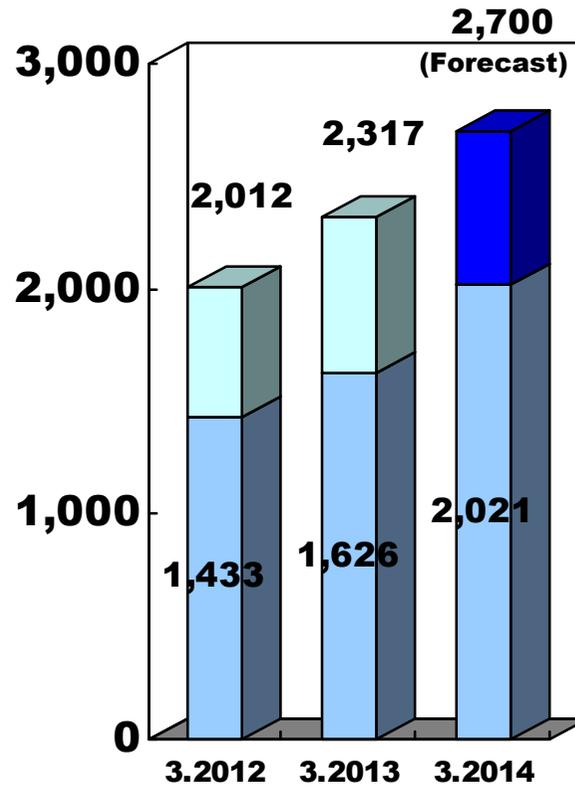
8. Capital Investment, Depreciation & Amortization and Research & Development



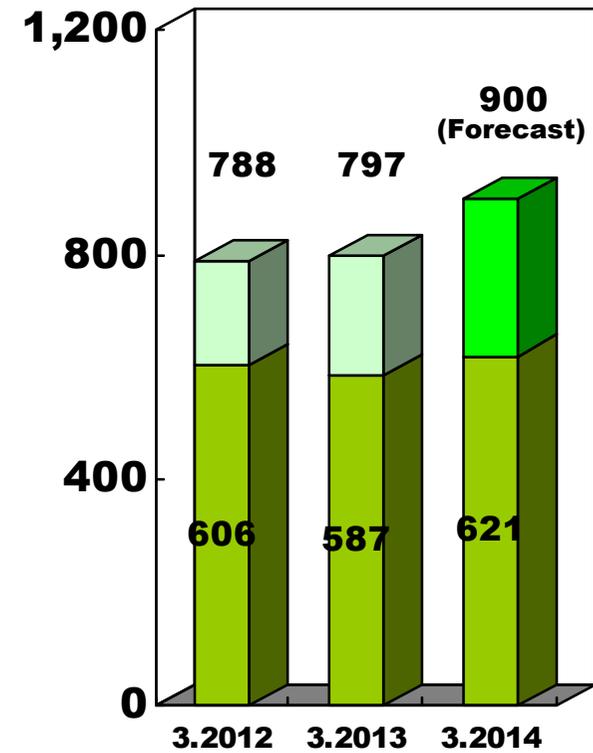
Unit: Millionsofyen



Capital Investment



Depreciation & Amortization



Research & Development



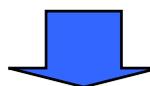
9. Response to Exchange Rate Fluctuation Risks



Relations between exchange rate fluctuations and non-operating income
Exchange rate fluctuations affect the valuation of assets (stock base)

Exchange rate movements during 3Q of year ending March 31, 2014

USD (valuation of dollar-denominated assets: 28 million dollar)						
March	June	Sept.	Oct.	Nov.	Dec.	Compared to the end of March in previous year
94.05	98.59	97.75	98.51	102.42	105.39	11.34 yen less
EURO (valuation of euro-denominated assets: 16 million euro)						
March	June	Sept.	Oct.	Nov.	Dec.	Compared to the end of March in previous year
120.73	128.53	131.87	135.27	139.46	145.05	24.32 yen less



Foreign exchange gain (loss)

789 million yen

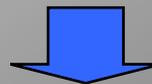


Foreignexchangesensitivity

- Estimationofeffectonflowbase
- Calculationoftheeffectof1-yenfluctuation(**annual**)*

Currency	Effectonsales	Effectonoperatingincome
USD	Approx.134millionyen	Approx.47millionyen
EUR	Approx.38millionyen	Approx.2millionyen
RMB	Approx.42millionyen	Approx.16millionyen

*DuetotheshmallcurrencyunitoftheRMB,calcula tionoftheeffectof 0.1-yenfluctuation(annual)



Effect(annual)ofa1-yenfluctuation(dollarconve rsion) onsalesis268millionyen



Company name	IRISO ELECTRONICSCO.,LTD.
Business description	Manufacture and sales of various types of connectors
Establishment	December 1966
Number of employees	Domestic 301; overseas 3,832 (as of December 31, 2013)
Capital	5,640 million yen (as of September 30, 2013)
Headquarters	2-13-8, Shinyokohama, Kohoku-ku, Yokohama, Kanagawa
Operations	
Domestic	Headquarters, Iwate, Ibaraki, Aichi, Osaka
Overseas	Singapore, Hong Kong, U.S.A., Germany, Thailand, South Korea, China (Shanghai, Dalian, Tianjin, Suzhou), Malaysia, Taiwan, India
Research & development	Headquarters (IRISO Technology Park), Shanghai R&D Center
Manufacturing plants	Ibaraki, China (Shanghai), Philippines, Vietnam (Hanoi)