



**Consolidated Financial Results
Briefing Materials
for 1st Quarter of
Fiscal Year Ending March 31, 2015**

**IRISO ELECTRONICS CO., LTD.
Stock Code: 6908
(Aug 19, 2014)**

1. Consolidated Results for 1Q Fiscal Year Ending March 31, 2015 (YoY Change)



Unit: Millions of yen

| | 1Q Year Ended March 31, 2014 | 1Q Year Ending March 31, 2015 | YoY change |
|---|----------------------------------|----------------------------------|-----------------------|
| Net sales | 7,386 | 8,987 | 1,601 21.7% |
| Operating income | 1,155 | 1,664 | 509 44.1% |
| Ordinary income | 1,469 | 1,561 | 92 6.3% |
| Net income | 1,071 | 1,159 | 88 108.3% |
| EPS | 93.59 yen | 101.31 yen | — |
| Average exchange rate during the period | USD 97.64 yen EURO 127.35 yen | 102.14 yen 140.01 yen | 4.20 yen 12.66 yen |



2. Breakdown of Net Sales (by Market)



Unit: Millions of yen

| | | 1Q Year Ending March 31, 2015 | YoY change | Sales ratio | Factors for increase/decrease |
|--|--|----------------------------------|---------------|---------------|--|
| Automotive (Automobile) | | 7,270 | 19.5% | 80.9% | <ul style="list-style-type: none"> Internal/external ratio (Automobile): Domestic 19.0% (YoY Change in sales 11.5%) Overseas 81.0% (YoY Change in sales 21.6%) Strong results primarily in U.S.A., Europe, China, and South Korea In addition to navigation systems, sales in safety products (radar & camera) expanded |
| Category | AVN (Car audio, visual, navigation systems, etc.) | 4,487 | 19.8% | 49.9% | |
| | Electronics (Other electric components) | 2,783 | 19.1% | 31.0% | |
| Consumer (Digital cameras, cellular telephones, televisions, OA, game equipment, etc.) | | 1,378 | 25.5% | 15.3% | <ul style="list-style-type: none"> Sales in the game equipment expanded Slight increase without game business |
| Industrial (Industrial equipment, etc.) | | 339 | 64.6% | 3.8% | <ul style="list-style-type: none"> Expansion in mounting for industrial equipment and LED light |
| Total | | 8,987 | 21.7% | 100.0% | <ul style="list-style-type: none"> The highest past sales |

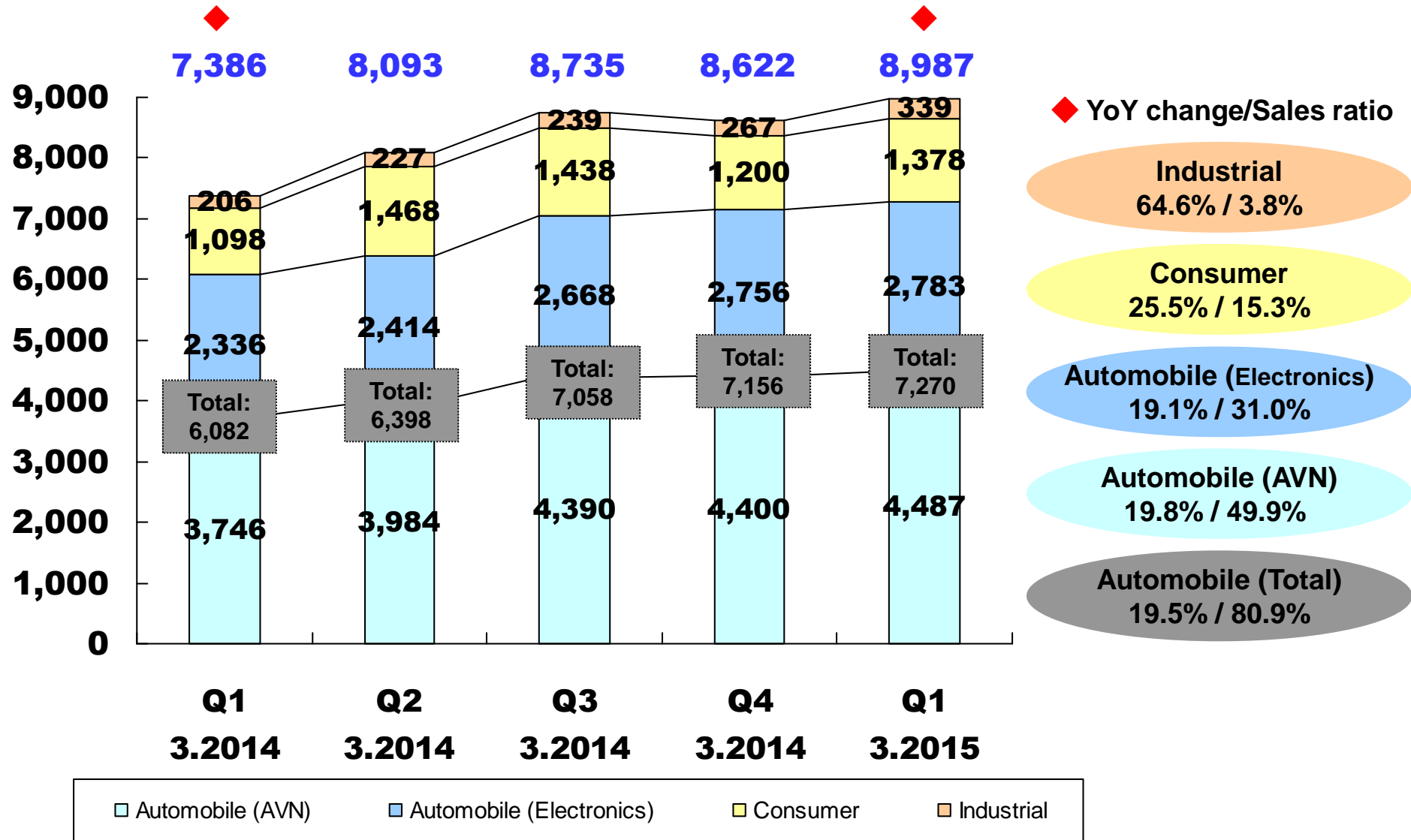
Note: AVN is an abbreviation of Audio Visual Navigator, and refers to general car audio equipment, navigation systems, etc.



3. Net Sales by Market (Quarterly Trends)



Unit: Millions of yen

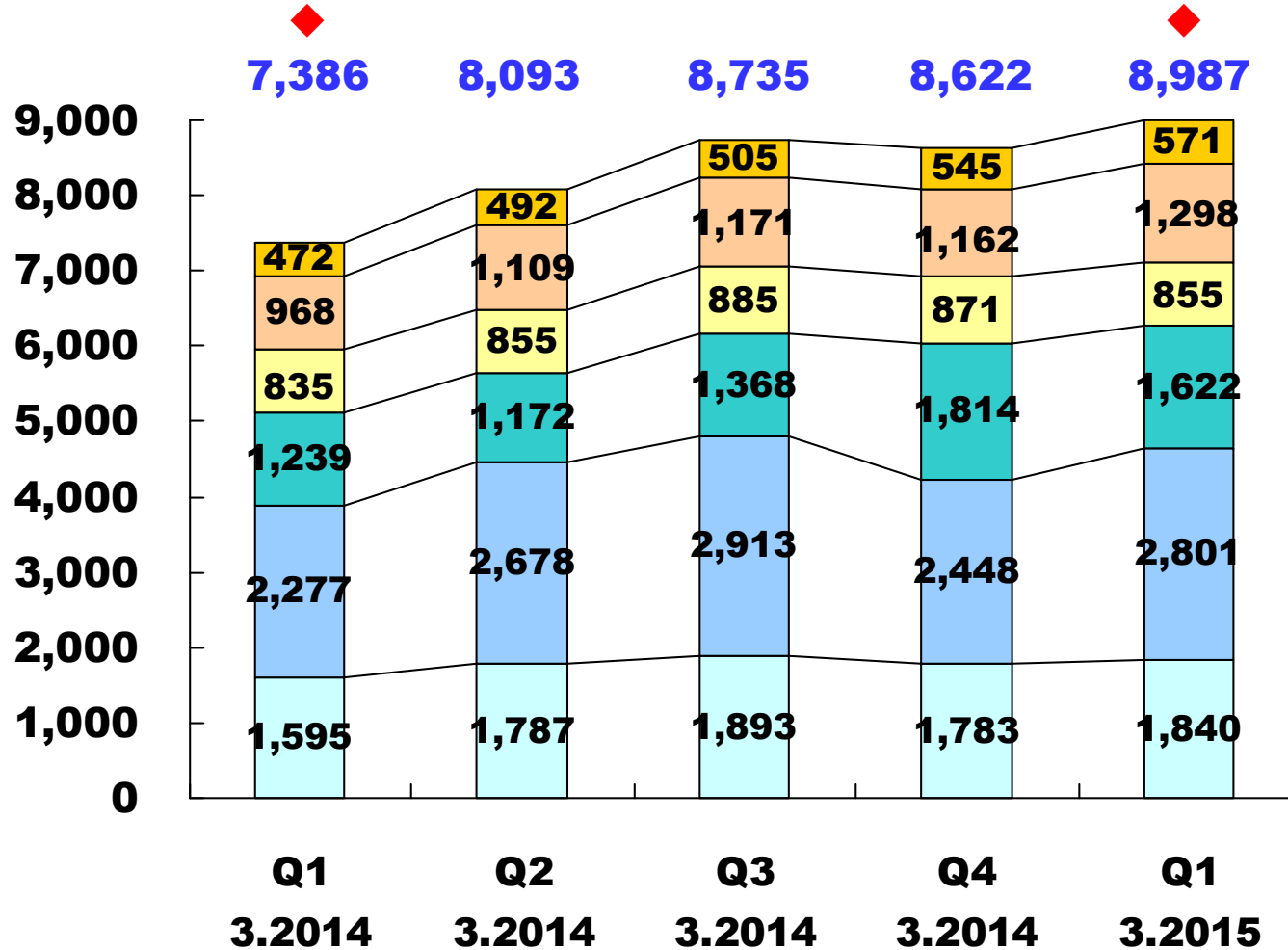




4. Net Sales by Area (Quarterly Trends)



Unit: Millions of yen



◆ YoY change/Sales ratio

Thailand
21.0% / 6.4%

U.S.A.
34.1% / 14.4%

Singapore
2.3% / 9.5%

Europe
30.9% / 18.0%

China, Taiwan & South Korea
23.0% / 31.2%

Japan
15.4% / 20.5%

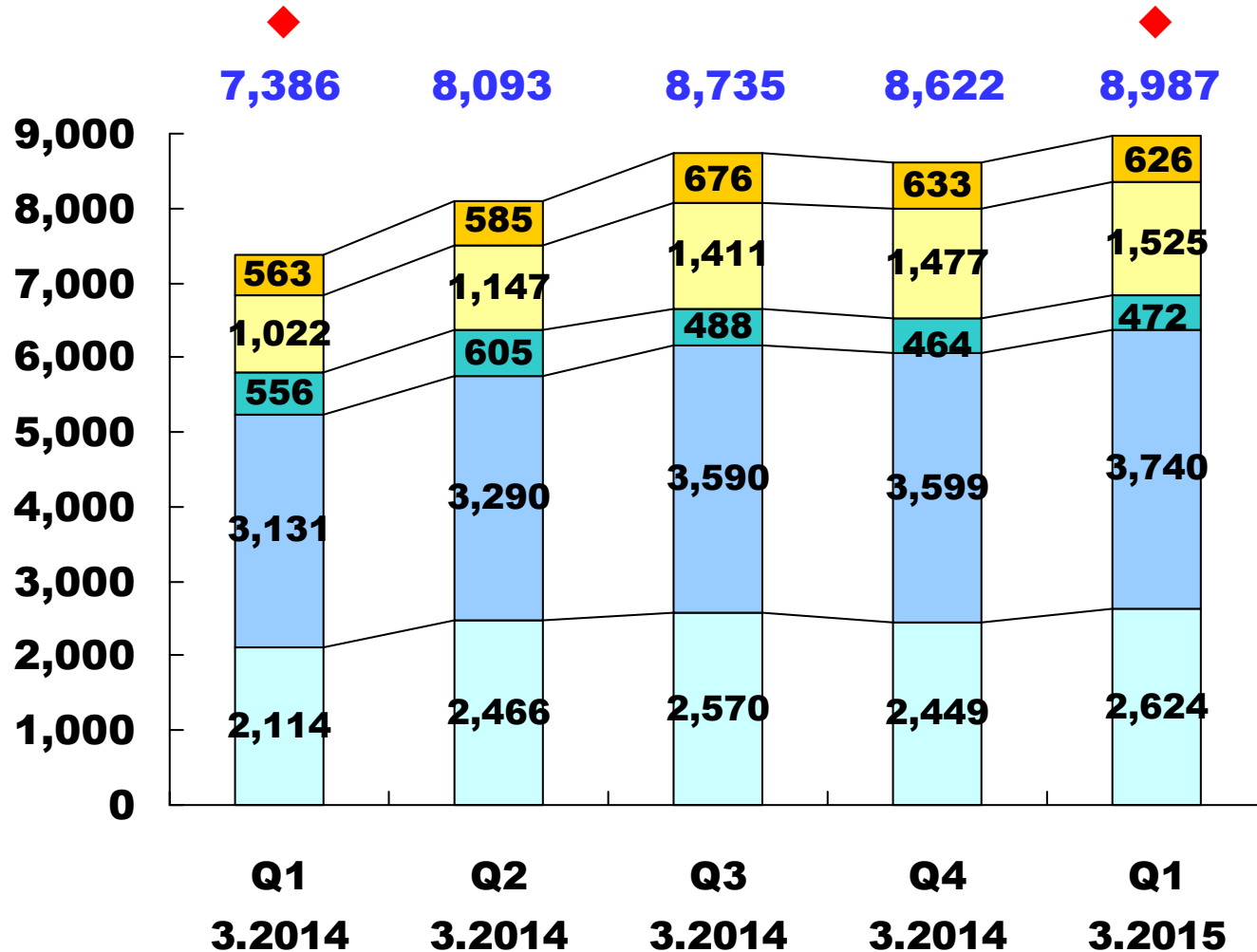
□ Domestic □ China, Taiwan and South Korea □ Europe □ Singapore □ U.S.A. □ Thailand



5. Net Sales by Product (Quarterly Trends)



Unit: Millions of yen



◆ YoY change/Sales ratio

Other *
11.2% / 7.0%

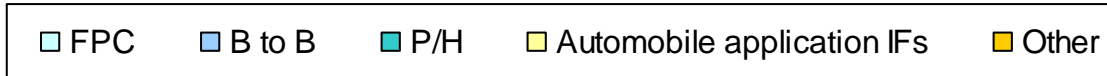
Automobile application IFs
49.2% / 17.0%

P/H
(15.2)% / 5.3%

B to B
19.5% / 41.6%

FPC
24.1% / 29.2%

* Including Compression



6. Consolidated Statements of Income (Cumulative) (YoY Change)



Unit: Millions of yen

| | 1Q Year Ended March 31, 2014 | | 1Q Year Ending March 31, 2015 | | YoY change | |
|--------------------------------|---------------------------------|--------|----------------------------------|--------|------------------------|---------|
| Net sales | 7,386 | 100.0% | 8,987 | 100.0% | 1,601 | 21.7% |
| Cost of sales | 4,814 | 65.2% | 5,690 | 63.3% | 876 | 18.2% |
| Gross profit | 2,572 | 34.8% | 3,296 | 36.7% | 724 | 28.1% |
| SG & A | 1,417 | 19.2% | 1,632 | 18.2% | 215 | 15.2% |
| Operating income | 1,155 | 15.6% | 1,664 | 18.5% | 509 | 44.1% |
| Non-operating income | 329 | 4.5% | 7 | 0.1% | (322) | (97.9)% |
| Non-operating expenses | 15 | (0.2)% | 110 | 1.2% | 95 | 633.3% |
| Ordinary income | 1,469 | 19.9% | 1,561 | 17.4% | 92 | 6.3% |
| Extraordinary income (loss) | (12) | (0.2)% | (4) | (0.0)% | 8 | — |
| Pretax income | 1,456 | 19.7% | 1,557 | 17.3% | 101 | 6.9% |
| Net income | 1,071 | 14.5% | 1,159 | 12.9% | 88 | 8.3% |
| EPS | 93.59 | | 101.31 | | — | |
| Exchange rate (USD/EURO) | 97.94 Yen/ 127.35 Yen | | 102.14 Yen/ 140.01 Yen | | 4.20 Yen/ 12.66 Yen | |

7. Consolidated Balance Sheets

(compared to the end of the previous year)



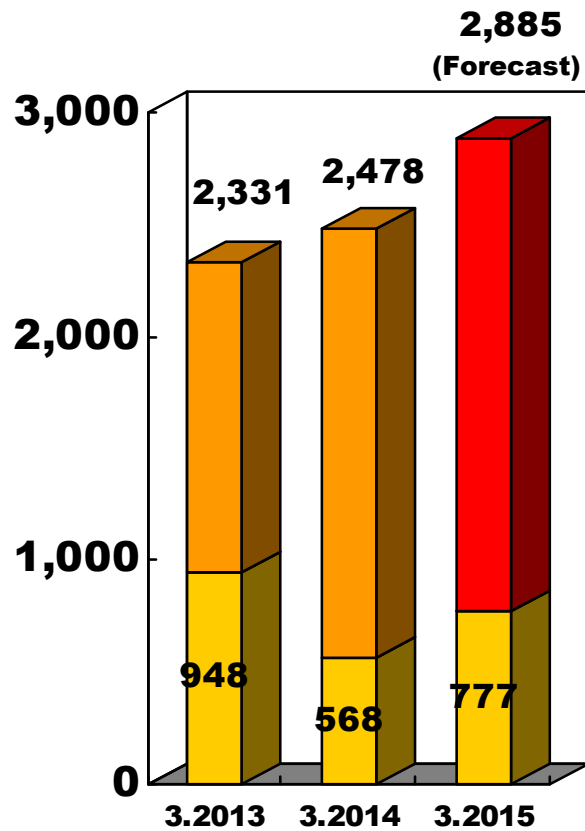
Unit: Millions of yen

| | As of March 31, 2014 | | As of June 30, 2014 | | Compared to the end of the previous year | Factors for increase/decrease |
|----------------------------------|-------------------------|--------|------------------------|--------|--|---|
| Current assets | 22,189 | 59.4% | 22,209 | 59.5% | 20 | Notes and accounts receivable-trade 319 Merchandise and finished goods (146) |
| Noncurrent assets | 15,146 | 40.6% | 15,125 | 40.5% | (21) | Property, plant and equipment 44 Intangible assets (56) |
| Total assets | 37,336 | 100.0% | 37,334 | 100.0% | (2) | |
| Current liabilities | 6,261 | 16.8% | 5,839 | 15.7% | (422) | Short-term loans payable (100) Income taxes payable (369) Provision for bonuses (102) |
| Noncurrent liabilities | 1,113 | 3.0% | 1,096 | 2.9% | (17) | Long-term loans payable (14) |
| Total liabilities | 7,375 | 19.8% | 6,935 | 18.6% | (440) | |
| Shareholders' equity | 28,566 | 76.5% | 29,263 | 78.4% | 697 | Retained earnings 697 |
| Valuation/translation difference | 1,376 | 3.7% | 1,094 | 2.9% | (282) | Foreign currency translation adjustment (280) |
| Minority interests | 17 | 0.0% | 41 | 0.1% | 24 | |
| Total net assets | 29,960 | 80.2% | 30,398 | 81.4% | 438 | Net assets per share 2,652.32 yen (previous period 2,616.15 yen) |
| Total liabilities and net assets | 37,336 | 100.0% | 37,334 | 100.0% | (2) | |

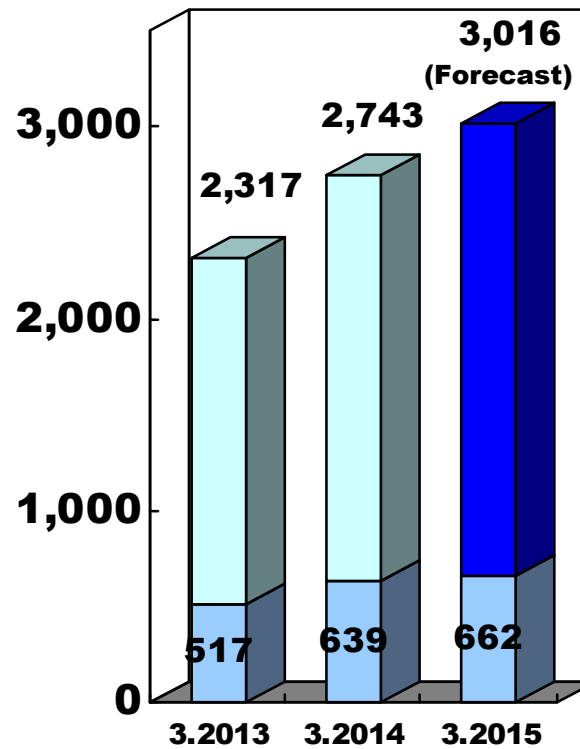
8. Capital Investment, Depreciation & Amortization and Research & Development



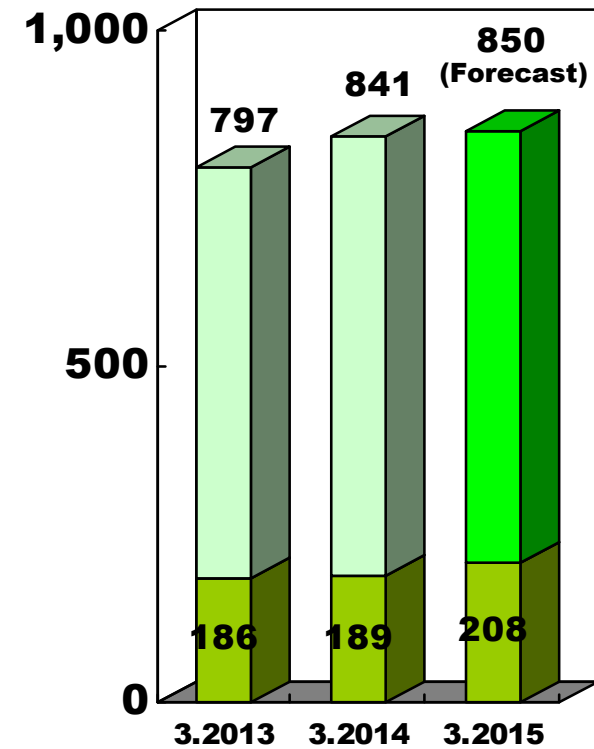
Unit: Millions of yen



Capital Investment



Depreciation & Amortization



Research & Development



9. Response to Exchange Rate Fluctuation Risks



Relations between exchange rate fluctuations and non-operating income

Exchange rate fluctuations affect the valuation of assets (stock base)

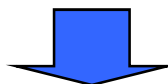
Exchange rate movements during 1Q of year ending March 31, 2015

USD (valuation of dollar-denominated assets:14 million dollar)

| March | Apr. | May | Jun. | Compared to the end of March in previous year |
|---------------|---------------|---------------|---------------|---|
| 102.92 | 102.61 | 101.66 | 101.36 | 1.56yen more |

EURO (valuation of euro-denominated assets:15 million euro)

| March | Apr. | May | Jun. | Compared to the end of March in previous year |
|---------------|---------------|---------------|---------------|---|
| 141.65 | 141.74 | 138.33 | 138.31 | 3.34yen more |



Foreign exchange gain (loss)

(102) million yen



Foreign exchange sensitivity

- Estimation of effect on flow base
- Calculation of the effect of 1-yen fluctuation (**annual**)*

| Currency | Effect on sales | Effect on operating income |
|----------|-------------------------|----------------------------|
| USD | Approx. 118 million yen | Approx. 47 million yen |
| EUR | Approx. 46 million yen | Approx. 3 million yen |
| RMB | Approx. 47million yen | Approx. 14million yen |

*Due to the small currency unit of the RMB, calculation of the effect of 0.1-yen fluctuation (annual)



**Effect (annual) of a 1-yen fluctuation (dollar conversion)
on sales is 313 million yen
on operating income is 73 million yen**



| | |
|-----------------------------------|---|
| Company name | IRISO ELECTRONICS CO., LTD. |
| Business description | Manufacture and sales of various types of connectors |
| Establishment | December 1966 |
| Number of employees | Domestic 319; overseas 3,727 (as of March 31, 2014) |
| Capital | 5,640 million yen (as of March 31, 2014) |
| Headquarters | 2-13-8, Shinyokohama, Kohoku-ku, Yokohama, Kanagawa |
| Operations | |
| Domestic | Headquarters, Iwate, Ibaraki, Aichi, Osaka |
| Overseas | Singapore, Hong Kong, U.S.A., Germany, Thailand, South Korea, China (Shanghai, Dalian, Tianjin, Suzhou), Malaysia, Taiwan, India |
| Research & development | Headquarters (IRISO Technology Park), Kawasaki(Production Technology Development Center),Shanghai R&D Center |
| Manufacturing plants | Ibaraki, China (Shanghai), Philippines, Vietnam (Hanoi) |