Translation

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## **Summary of Consolidated Financial Results** for the Year Ended March 31, 2017 (Based on Japanese GAAP)

May 9, 2017

Company name: IRISO ELECTRONICS CO., LTD.

Stock exchange listing: Tokyo

6908 Stock code: URL. http://www.iriso.co.jp

Ikuo Yuki Representative: President & CEO

Director & Executive Officer / General Inquiries:

> Manager of Administration Division Kenichi Ooe TEL 045-478-3111

Scheduled date of ordinary general meeting of shareholders: June 27, 2017 Scheduled date to file Securities Report: June 27, 2017 Scheduled date to commence dividend payments: June 28, 2017

Preparation of supplementary material on financial results: Yes Holding of financial results meeting:

(Amounts less than one million yen are rounded down)

#### 1. Consolidated financial results for the year ended March 31, 2017 (from April 1, 2016 to March 31, 2017)

#### (1) Consolidated financial results

|   | Percentages indicate year-on-year changes |                        |  |  |  |  |  |  |
|---|---|------------------------|--|--|--|--|--|--|
|   | Ordinary income                           | Profit attributable to |  |  |  |  |  |  |
|   | Ordinary meome                            | owners of parent       |  |  |  |  |  |  |
| % | Millions of yen %                         | Millions of yen %      |  |  |  |  |  |  |

|                           | Net sales         |    | Operating income |         | Ordinary income |       | owners of parent |        |
|---------------------------|-------------------|----|------------------|---------|-----------------|-------|------------------|--------|
|                           | Millions of yen % | %  | Millions of yen  | %       | Millions of yen | %     | Millions of yen  | %      |
| Year ended March 31, 2017 | 37,547 (1.7       | 7) | 6,661            | 1.4     | 6,750           | 2.3   | 4,875            | 20.5   |
| Year ended March 31, 2016 | 38,209 2.7        | .7 | 6,568            | (4.4)   | 6,602           | (4.4) | 4,045            | (20.2) |
| 01 0                      | <b>-</b> 1 1      | _  | 3.6 1 24 2015    | ** 4 05 | :::: F40 0:     |       |                  |        |

(Note) Comprehensive income: Fiscal year ended March 31, 2017: ¥4,077 million [105.3%] Fiscal year ended March 31, 2016: ¥1,986 million [(76.6)%]

|                           | Earnings per share | Diluted earnings per share | Net income/equity | Ordinary income/total assets | Operating income/net sales |
|---------------------------|--------------------|----------------------------|-------------------|------------------------------|----------------------------|
|                           | Yen                | Yen                        | %                 | %                            | %                          |
| Year ended March 31, 2017 | 414.32             | -                          | 11.7              | 13.5                         | 17.7                       |
| Year ended March 31, 2016 | 353.46             | -                          | 10.5              | 14.2                         | 17.2                       |

#### (2) Consolidated financial position

|                      | Total assets    | Net assets      | Equity ratio | Net assets per share |
|----------------------|-----------------|-----------------|--------------|----------------------|
|                      | Millions of yen | Millions of yen | %            | Yen                  |
| As of March 31, 2017 | 52,363          | 44,692          | 84.9         | 3,755.44             |
| As of March 31, 2016 | 47,556          | 39,296          | 82.3         | 3,418.96             |

(Reference) Equity: As of March 31, 2017: ¥44,452 million As of March 31, 2016: ¥39,132 million

#### (3) Consolidated cash flows

|                           | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash<br>equivalents at end of<br>period |
|---------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|
|                           | Millions of yen                      | Millions of yen                      | Millions of yen                      | Millions of yen                                  |
| Year ended March 31, 2017 | 6,604                                | (5,406)                              | 1,260                                | 15,242   |
| Year ended March 31, 2016 | 8,598                                | (5,370)                              | (744)                                | 13,051   |

#### 2. Cash dividends

|                                       |                    | Annua              | l dividends pe     | r share            |       | Total cash           | Dividend                       | Ratio of   |  |
|---------------------------------------|--------------------|--------------------|--------------------|--------------------|-------|----------------------|--------------------------------|------------|--|
|                                       | 1st<br>quarter-end | 2nd<br>quarter-end | 3rd<br>quarter-end | Fiscal<br>year-end | Total | dividends<br>(Total) | payout ratio<br>(Consolidated) | net assets |  |
|                                       | Yen                | Yen                | Yen                | Yen                | Yen   | Millions of yen      | %                              | %          |  |
| Year ended March 31, 2016             | -                  | 0.00               | -                  | 60.00              | 60.00 | 686                  | 17.0                           | 1.8        |  |
| Year ended March 31, 2017             | -                  | 20.00              | -                  | 60.00              | 80.00 | 946                  | 19.3                           | 2.2        |  |
| Year ending March 31, 2018 (Forecast) | -                  | 0.00               | 1                  | 90.00              | 90.00 |                      | 20.5                           |            |  |

(Note) Details of the dividends for the second quarter ended March 31, 2017: Commemorative dividend 20.00 yen
(Dividend commemorating the change of market and the 50th founding anniversary)

# 3. Forecast of consolidated financial results for the year ending March 31, 2018 (from April 1, 2017 to March 31, 2018)

Percentages indicate year-on-year changes

|            | Net sales   |     | Operating inc | come | Ordinary income |      | Profit attributable to owners of parent |      | Earnings<br>per share |
|------------|-------------|-----|---------------|------|-----------------|------|---|------|-----------------------|
|            | Millions of | %   | Millions of   | %    | Millions of     | %    | Millions of                             | %    | Yen                   |
|            | yen         | 70  | yen           | 70   | yen             | 70   | yen                                     | 70   |                       |
| First half | 19,400      | 6.8 | 3,200         | 12.5 | 3,200           | 21.3 | 2,200                                   | 14.9 | 185.86                |
| Full year  | 40,000      | 6.5 | 7,200         | 8.1  | 7,200           | 6.7  | 5,200                                   | 6.7  | 439.30                |

#### \* Notes:

(1) Changes in significant subsidiaries during the year ended March 31, 2017

(changes in specified subsidiaries resulting in the change in scope of consolidation):

Yes

Newly included: Two (Company name: Iriso Electronics Mexico, S.A. de C.V. and

NANTONG IRISO ELECTRONICS CO., LTD.)

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:

Changes in accounting policies due to other reasons:

No
Changes in accounting estimates:

No

Restatement of prior period financial statements:

No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares):

| Total number of issued shares at the end of the period (merading treasury shares). |                   |                           |                   |  |  |  |  |  |
|--|-------------------|---------------------------|-------------------|--|--|--|--|--|
| As of March 31, 2017   | 12,291,849 shares | As of March 31, 2016      | 12,291,849 shares |  |  |  |  |  |
| Number of treasury shares at the end of the period:                                |                   |                           |                   |  |  |  |  |  |
| As of March 31, 2017   | 454,888 shares    | As of March 31, 2016      | 846,215 shares    |  |  |  |  |  |
| Average number of shares during the period:  |                   |                           |                   |  |  |  |  |  |
| Year ended March 31, 2017  | 11,766,682 shares | Year ended March 31, 2016 | 11,445,682 shares |  |  |  |  |  |

### Consolidated financial statements Consolidated balance sheets

|  |                      | (Millions of yen     |
|--|----------------------|----------------------|
|  | As of March 31, 2016 | As of March 31, 2017 |
| Assets                                 |                      |                      |
| Current assets                         |                      |                      |
| Cash and deposits                      | 13,051               | 15,242               |
| Notes and accounts receivable - trade  | 9,092                | 9,620                |
| Merchandise and finished goods         | 3,882                | 4,103                |
| Work in process                        | 44                   | 48                   |
| Raw materials and supplies             | 1,349                | 1,634                |
| Deferred tax assets                    | 363                  | 420                  |
| Other                                  | 688                  | 774                  |
| Allowance for doubtful accounts        | (32)                 | (15)                 |
| Total current assets                   | 28,439               | 31,828               |
| Non-current assets                     |                      |                      |
| Property, plant and equipment          |                      |                      |
| Buildings and structures               | 5,066                | 5,044                |
| Accumulated depreciation               | (2,221)              | (2,342)              |
| Buildings and structures, net          | 2,845                | 2,701                |
| Machinery, equipment and vehicles      | 18,143               | 20,359               |
| Accumulated depreciation               | (9,200)              | (10,424)             |
| Machinery, equipment and vehicles, net | 8,943                | 9,934                |
| Tools, furniture and fixtures          | 12,168               | 12,975               |
| Accumulated depreciation               | (9,206)              | (10,004              |
| Tools, furniture and fixtures, net     | 2,962                | 2,970                |
| Land                                   | 1,027                | 1,274                |
| Construction in progress               | 2,574                | 2,701                |
| Total property, plant and equipment    | 18,353               | 19,583               |
| Intangible assets                      |                      | •                    |
| Software                               | 146                  | 104                  |
| Other                                  | 86                   | 327                  |
| Total intangible assets                | 232                  | 432                  |
| Investments and other assets           |                      |                      |
| Investment securities                  | 159                  | 169                  |
| Other                                  | 427                  | 404                  |
| Allowance for doubtful accounts        | (55)                 | (55)                 |
| Total investments and other assets     | 531                  | 517                  |
| Total non-current assets               | 19,116               | 20,534               |
| Total assets                           | 47,556               | 52,363               |

(Millions of yen)

|   |                      | (Millions of yell)   |
|---|----------------------|----------------------|
|   | As of March 31, 2016 | As of March 31, 2017 |
| Liabilities   |                      |                      |
| Current liabilities                                   |                      |                      |
| Notes and accounts payable - trade                    | 2,481                | 2,953                |
| Short-term loans payable                              | 383                  | 359                  |
| Current portion of long-term loans payable            | 56                   | 56                   |
| Income taxes payable                                  | 1,693                | 1,070                |
| Provision for bonuses                                 | 378                  | 370                  |
| Other   | 2,477                | 2,190                |
| Total current liabilities                             | 7,471                | 7,000                |
| Non-current liabilities                               |                      |                      |
| Long-term loans payable                               | 236                  | 179                  |
| Provision for directors' retirement benefits          | 147                  | 159                  |
| Net defined benefit liability                         | 394                  | 314                  |
| Other   | 9                    | 16                   |
| Total non-current liabilities                         | 788                  | 669                  |
| Total liabilities                                     | 8,259                | 7,670                |
| Net assets  |                      |                      |
| Shareholders' equity                                  |                      |                      |
| Capital stock   | 5,640                | 5,640                |
| Capital surplus                                       | 6,781                | 8,744                |
| Retained earnings                                     | 24,726               | 28,677               |
| Treasury shares                                       | (603)                | (324)                |
| Total shareholders' equity                            | 36,544               | 42,737               |
| Accumulated other comprehensive income                |                      |                      |
| Valuation difference on available-for-sale securities | 28                   | 49                   |
| Foreign currency translation adjustment               | 2,464                | 1,558                |
| Remeasurements of defined benefit plans               | 94                   | 107                  |
| Total accumulated other comprehensive income          | 2,587                | 1,715                |
| Non-controlling interests                             | 164                  | 239                  |
| Total net assets                                      | 39,296               | 44,692               |
| Total liabilities and net assets                      | 47,556               | 52,363               |
| -   | <u> </u>             |                      |

# Consolidated statements of income and consolidated statements of comprehensive income Consolidated statements of income

(Millions of yen) For the fiscal year ended For the fiscal year ended March 31, 2017 March 31, 2016 Net sales 38,209 37,547 Cost of sales 24,642 23,758 13,566 13,788 Gross profit 6,997 7,127 Selling, general and administrative expenses 6,568 6,661 Operating income Non-operating income 28 Interest income 24 4 Dividend income 4 Foreign exchange gains 86 Gain on sales of scraps 23 1 22 31 Other 75 152 Total non-operating income Non-operating expenses 9 5 Interest expenses 9 Foreign exchange losses 35 Business commencement expenses Other 23 22 41 63 Total non-operating expenses Ordinary income 6,602 6,750 Extraordinary income Land subsidy 9 3 Subsidy income 13 Total extraordinary income Extraordinary losses 74 45 Loss on retirement of non-current assets 74 Total extraordinary losses 45 6,541 6,705 Profit before income taxes Income taxes - current 1,671 1,807 714 Income taxes for prior periods Income taxes - deferred 36 (44)Total income taxes 2,422 1,762 4,118 4,942 Profit 73 67 Profit attributable to non-controlling interests Profit attributable to owners of parent 4,045 4,875

## Consolidated statements of comprehensive income

|  | (Millions of yen)                                    |
|--|--|
| For the fiscal year ended March 31, 2016 | For the fiscal year ended<br>March 31, 2017          |
| 4,118                                    | 4,942  |
|  |  |
| (23)                                     | 21   |
| (2,114)                                  | (898)  |
| 5  | 12   |
| (2,132)                                  | (864)  |
| 1,986                                    | 4,077  |
|  |  |
| 1,933                                    | 4,003  |
| 52                                       | 74   |
|  | March 31, 2016  4,118  (23) (2,114) 5  (2,132) 1,986 |

# **Consolidated statement of changes in net assets** Fiscal year ended March 31, 2016

(Millions of yen)

|  | Shareholders' equity |                 |                   |                 |                                  |  |  |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------------|--|--|
|  | Capital stock        | Capital surplus | Retained earnings | Treasury shares | Total<br>shareholders'<br>equity |  |  |
| Balance at beginning of current period               | 5,640                | 6,781           | 21,367            | (602)           | 33,186                           |  |  |
| Changes of items during period                       |                      |                 |                   |                 |                                  |  |  |
| Dividends of surplus                                 |                      |                 | (686)             |                 | (686)                            |  |  |
| Profit attributable to owners of parent              |                      |                 | 4,045             |                 | 4,045                            |  |  |
| Purchase of treasury shares                          |                      |                 |                   | (0)             | (0)                              |  |  |
| Disposal of treasury shares                          |                      |                 |                   |                 | 1                                |  |  |
| Net changes of items other than shareholders' equity |                      |                 |                   |                 |                                  |  |  |
| Total changes of items during period                 | 1                    | 1               | 3,358             | (0)             | 3,358                            |  |  |
| Balance at end of current period                     | 5,640                | 6,781           | 24,726            | (603)           | 36,544                           |  |  |

|  | Accumulated other comprehensive income                          |  |   |  |                                  |                     |
|--|---|--|---|--|----------------------------------|---------------------|
|  | Valuation<br>difference on<br>available-for-<br>sale securities | Foreign<br>currency<br>translation<br>adjustment | Remeasurements<br>of defined benefit<br>plans | Total<br>accumulated<br>other<br>comprehensive<br>income | Non-<br>controlling<br>interests | Total net<br>assets |
| Balance at beginning of current period               | 52  | 4,558  | 88  | 4,699  | 111                              | 37,997              |
| Changes of items during period                       |   |  |   |  |                                  |                     |
| Dividends of surplus                                 |   |  |   |  |                                  | (686)               |
| Profit attributable to owners of parent              |   |  |   |  |                                  | 4,045               |
| Purchase of treasury shares                          |   |  |   |  |                                  | (0)                 |
| Disposal of treasury shares                          |   |  |   |  |                                  | -                   |
| Net changes of items other than shareholders' equity | (23)  | (2,094)  | 5   | (2,112)  | 52                               | (2,059)             |
| Total changes of items during period                 | (23)  | (2,094)  | 5   | (2,112)  | 52                               | 1,298               |
| Balance at end of current period                     | 28  | 2,464  | 94  | 2,587  | 164                              | 39,296              |

## Fiscal year ended March 31, 2017

(Millions of yen)

|  | Shareholders' equity |                 |                   |                 |                                  |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------------|
|  | Capital stock        | Capital surplus | Retained earnings | Treasury shares | Total<br>shareholders'<br>equity |
| Balance at beginning of current period               | 5,640                | 6,781           | 24,726            | (603)           | 36,544                           |
| Changes of items during period                       |                      |                 |                   |                 |                                  |
| Dividends of surplus                                 |                      |                 | (923)             |                 | (923)                            |
| Profit attributable to owners of parent              |                      |                 | 4,875             |                 | 4,875                            |
| Purchase of treasury shares                          |                      |                 |                   | (0)             | (0)                              |
| Disposal of treasury shares                          |                      | 1,962           |                   | 279             | 2,241                            |
| Net changes of items other than shareholders' equity |                      |                 |                   |                 |                                  |
| Total changes of items during period                 | -                    | 1,962           | 3,951             | 278             | 6,192                            |
| Balance at end of current period                     | 5,640                | 8,744           | 28,677            | (324)           | 42,737                           |

|  | Accumulated other comprehensive income                          |  |   |  |                                  |                     |
|--|---|--|---|--|----------------------------------|---------------------|
|  | Valuation<br>difference on<br>available-for-<br>sale securities | Foreign<br>currency<br>translation<br>adjustment | Remeasurements<br>of defined benefit<br>plans | Total<br>accumulated<br>other<br>comprehensive<br>income | Non-<br>controlling<br>interests | Total net<br>assets |
| Balance at beginning of current period               | 28  | 2,464  | 94  | 2,587  | 164                              | 39,296              |
| Changes of items during period                       |   |  |   |  |                                  |                     |
| Dividends of surplus                                 |   |  |   |  |                                  | (923)               |
| Profit attributable to owners of parent              |   |  |   |  |                                  | 4,875               |
| Purchase of treasury shares                          |   |  |   |  |                                  | (0)                 |
| Disposal of treasury shares                          |   |  |   |  |                                  | 2,241               |
| Net changes of items other than shareholders' equity | 21  | (905)  | 12  | (871)  | 74                               | (797)               |
| Total changes of items during period                 | 21  | (905)  | 12  | (871)  | 74                               | 5,395               |
| Balance at end of current period                     | 49  | 1,558  | 107   | 1,715  | 239                              | 44,692              |

## Consolidated statement of cash flows

|  | Fiscal year ended<br>March 31, 2016 | (Millions of yen)<br>Fiscal year ended<br>March 31, 2017 |
|--|-------------------------------------|--|
| Cash flows from operating activities                         | ,                                   | <del> </del>   |
| Profit before income taxes                                   | 6,541                               | 6,705  |
| Depreciation   | 3,178                               | 3,402  |
| Increase (decrease) in allowance for doubtful accounts       | 13                                  | (15)   |
| Increase (decrease) in provision for bonuses                 | (23)                                | (2)  |
| Increase (decrease) in provision for directors' retirement   | (25)                                | 11   |
| Increase (decrease) in net defined benefit liability         | (48)                                | (66)   |
| Interest and dividend income                                 | (29)                                | (32)   |
| Interest expenses  | 9                                   | 5  |
| Foreign exchange losses (gains)                              | 44                                  | (80)   |
| Loss on retirement of non-current assets                     | 74                                  | 45   |
| Loss (gain) on sales of non-current assets                   | (0)                                 | (0)  |
| Decrease (increase) in notes and accounts receivable - trade | (323)                               | (924)  |
| Decrease (increase) in inventories                           | (300)                               | (658)  |
| Increase (decrease) in notes and accounts payable - trade    | 173                                 | 743  |
| Decrease (increase) in consumption taxes refund receivable   | 96                                  | (53)   |
| Other, net   | 43                                  | (93)   |
| Subtotal   | 9,423                               | 8,987  |
| Interest and dividend income received                        | 29                                  | 32   |
| Interest expenses paid                                       | (9)                                 | (5)  |
| Income taxes paid  | (871)                               | (2410)   |
| Other, net   | 26                                  | · · ·  |
| Net cash provided by (used in) operating activities          | 8,598                               | 6,604  |
| Cash flows from investing activities                         | ,                                   | , , , , , , , , , , , , , , , , , , ,                    |
| Purchase of property, plant and equipment                    | (5,444)                             | (5,182)  |
| Purchase of intangible assets                                | (2)                                 | (249)  |
| Purchase of investment securities                            | (1)                                 | (1)  |
| Proceeds from redemption of investment securities            | 100                                 | -  |
| Proceeds from sales of investment securities                 | <del>-</del>                        | 26   |
| Other, net   | (22)                                | (0)  |
| Net cash provided by (used in) investing activities          | (5,370)                             | (5,406)  |
| Cash flows from financing activities                         | (=,=,=,                             | (*, : * *)_  |
| Repayments of long-term loans payable                        | (56)                                | (56)   |
| Purchase of treasury shares                                  | (0)                                 | (0)  |
| Proceeds from disposal of treasury shares                    | <del>-</del>                        | 2,241  |
| Cash dividends paid  | (686)                               | (922)  |
| Repayments of lease obligations                              | (0)                                 | (0)  |
| Net cash provided by (used in) financing activities          | (744)                               | 1,260  |
| Effect of exchange rate change on cash and cash equivalents  | (521)                               | (266)  |
| Net increase (decrease) in cash and cash equivalents         | 1,961                               | 2,191  |
| Cash and cash equivalents at beginning of period             | 11,089                              | 13,051   |
|  |                                     |  |
| Cash and cash equivalents at end of period                   | 13,051                              | 15,242   |